



**Expansion of  
global wiring  
harness  
business for  
Motherson**

**Motherson reaches an agreement to acquire 100% of the Wiring Harness Business of Nexans Autoelectric GmbH, subject to employee consultation, customary closing conditions, and regulatory approvals.**

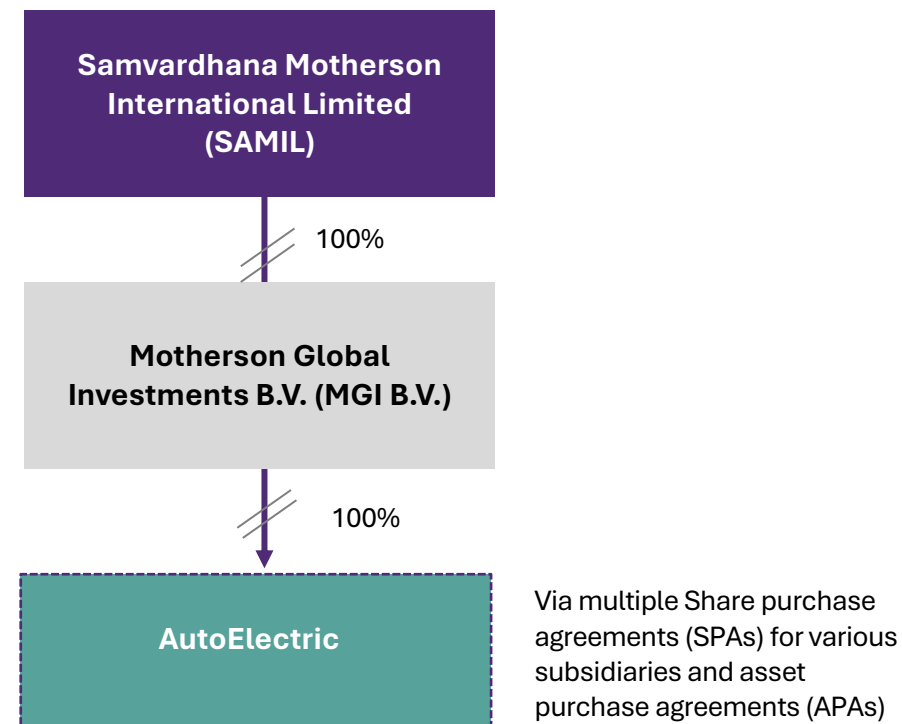


# Transaction Overview.

## Deal overview.

- Samvardhana Motherson International Limited (SAMIL) via its material subsidiary Motherson Global Investments B.V. (MGI B.V.) and its step-down subsidiaries in various geographies it has entered into exclusive negotiations subject to employee consultation to potentially acquire 100% of the business including assets and certain real estate of Nexans autoelectric GmbH and Elektrokontakt GmbH, and their shares in the foreign subsidiaries (**“AutoElectric”**).
- AutoElectric is an approx. 60-year-old global manufacturer of automotive wiring harnesses for passenger vehicles and commercial vehicles, with strong customer relationships.
- Enterprise value of the transaction is Euro 207 million on cash and debt free basis. Actual payout to be determined at closing based on closing adjustments.
- The potential transaction is expected to be cash EPS accretive.
- Expected closure by Q1 of FY26-27, subject to satisfactory completion of all conditions precedent, including regulatory approvals and consultations with the works council.

## Proposed Structure.



## Financial Performance Overview

Euro in million	CY 2022	CY 2023	CY 2024
Revenues	636	752	749
EBITDA	47.6	40.2	47.9

# Business Background of AutoElectric.



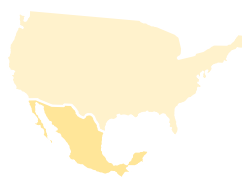
## Introduction.

- A specialist for harnesses for both low voltage and high voltage applications.
- Key supplier to Passenger vehicles and commercial vehicles OEMS and Tier 1s.
- Revenue contribution at 81% and 19% for PVs and CVs respectively for CY2024.
- Strong engineering competence with 800+ engineers globally.
- Experienced and highly skilled management team with ~13,000 employees

## Geographical spilt.

### Americas

**24%**  
of sales for CY24



Country
Mexico
USA

### Europe and North Africa

**74%**  
of sales for CY24



Country
Romania
Czech Republic
Slovakia
Tunisia
Ukraine
Switzerland
Germany
Austria

### China

**02%**  
of sales for CY24



Country
China

Operation and Service facilities across 11 countries with 22 manufacturing plants ; Major manufacturing presence across emerging markets



# Product portfolio centered on powertrain technologies



## Main Products



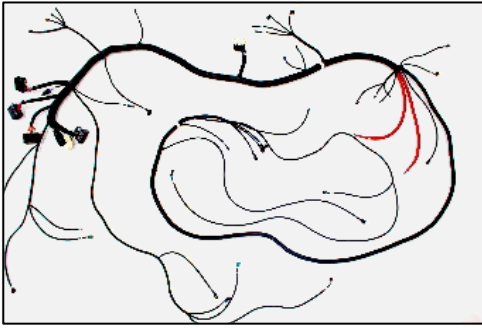
### Low Voltage Powertrain Harnesses

Cabling systems for combustion engines and hybrid powertrains



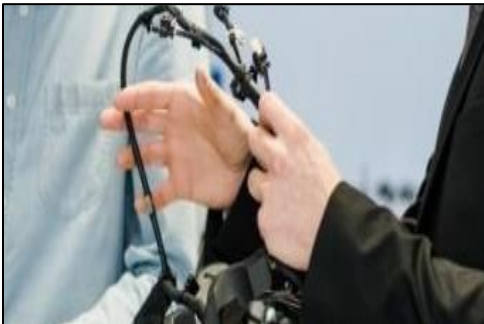
### High Voltage Powertrain Harnesses

Cabling for the propulsion of hybrid and full- electric cars



### Body Harnesses

Complete cabling for an entire vehicle with more than 1,500 wires per vehicle



### Specialty Harnesses

Cabling for special applications such as seats, doors and axles

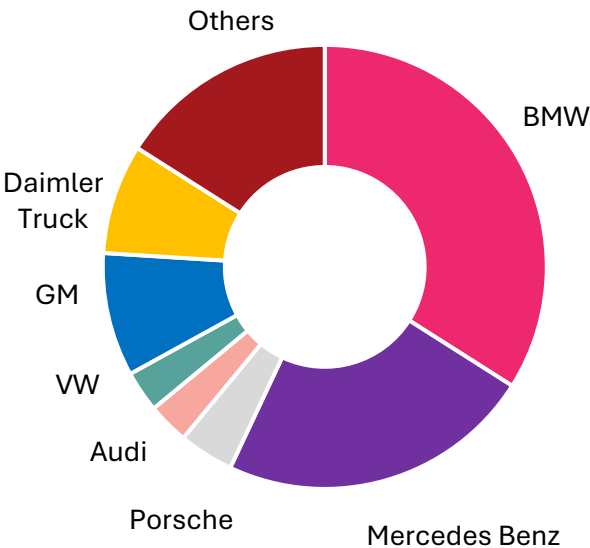


### Components

Injection moulded components for various applications e.g. ABS cabling, sensor cables etc.

Growing emphasis on “**body harnesses**” positioned to unlock substantial future growth opportunities

## Customer Split (2024)



# Transaction rationale.



## Synergistic and complimentary with Wiring Harness business of Motherson

The combined business will benefit from driving rapid innovation across various powertrains, sharing of best operational practices, and combined development of next-generation products across PVs and CVs while ensuring agility and competitiveness. This would also enable cross-sell opportunities with existing product portfolio of Motherson.

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## Product portfolio well placed for evolving powertrain mix with both Low and High Voltage cables

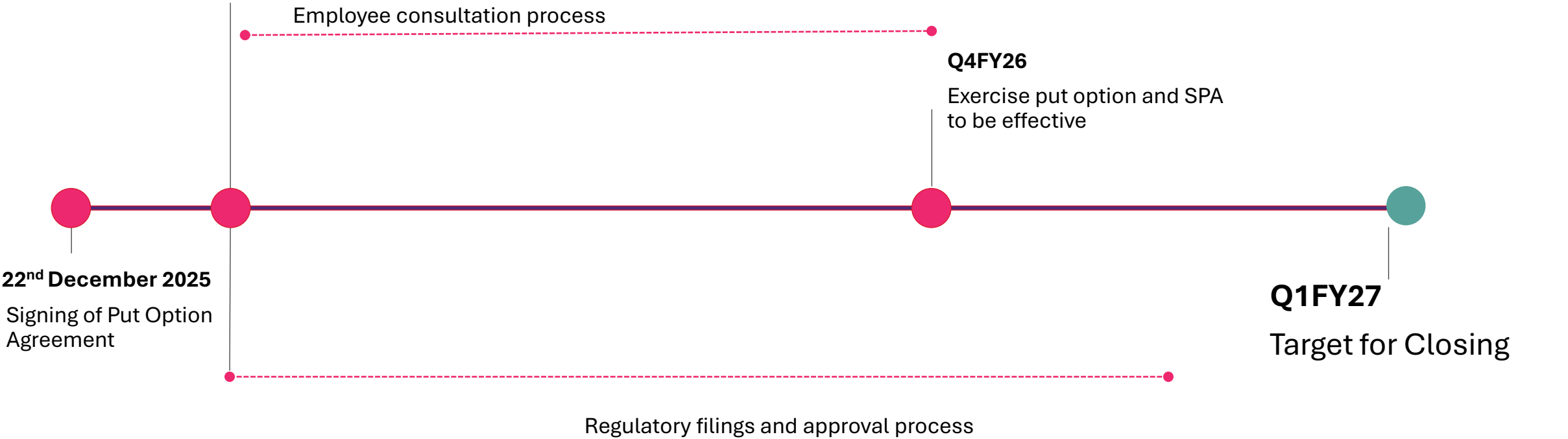
High degree of automation in engine harness and extensive knowledge in providing technically demanding solutions across LV and HV wiring harness

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## Experienced management team; Strong R&D Capabilities close to premium car makers

Ability to respond to evolving regulatory, safety, and performance standards across global markets with agility  
Provide immediate access to the global PV wiring harness segment, reducing time-to-market cycles and enabling faster revenue realization

# Timelines and Next Steps.





# Thank you.

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